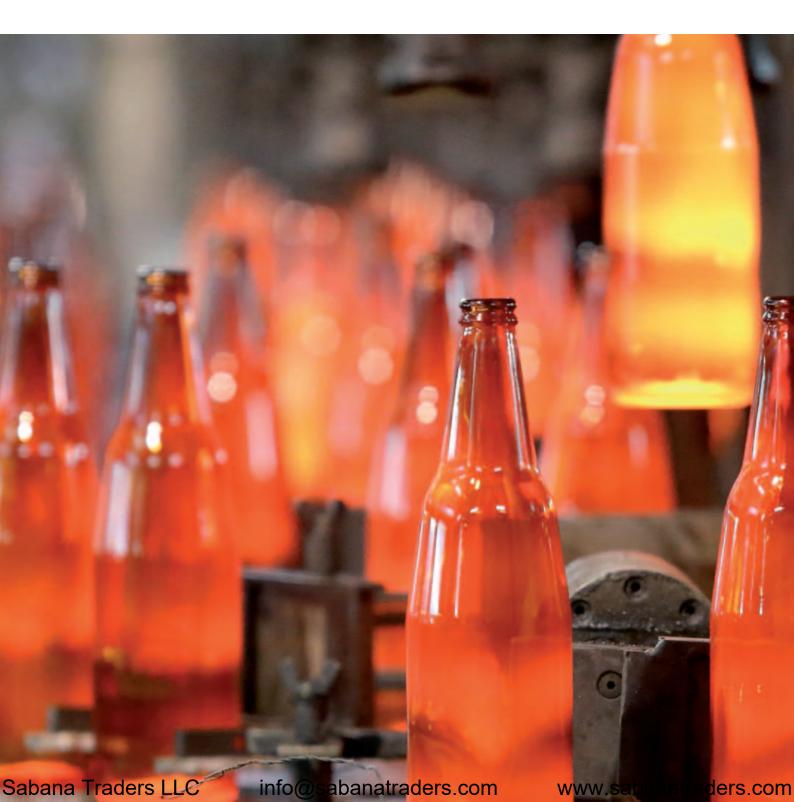


**GLASS INDUSTRY** 

CERBERITE<sup>®</sup> COST EFFECTIVE SOLUTIONS FOR HOT GLASS HANDLING



# 01 CERBERITE® YOUR COST KILLER IN A HARSH ENVIRONMENT

Looking for production efficiency and lower operating costs?

## Million hours of operation

Our know-how has been built over decades through a continuous cooperation between our customers and our R&D center. Cerberite <sup>®</sup> is the global leading brand representing the specific solutions out of graphite, composite and metallic systems for the glass industry.

### Sabana Traders LLC

fo@sabanatraders.com

www.sabanatraders.com

Low thermal conductivity	WHY IS IT KEY FOR YOU? • Reduces or avoids checks and crizzles • Reduces thermal shock	<ul> <li>YOUR BENEFITS</li> <li>Fewer rejects</li> <li>Higher productivity</li> <li>Improves "melt-to-pack" ratio</li> </ul>
Excellent flexural and compressive strengths	<ul><li>WHY IS IT KEY FOR YOU?</li><li>Improves wear performance</li><li>High impact resistance</li><li>Handling parts last longer</li></ul>	<ul> <li>YOUR BENEFITS</li> <li>Longer life for contact parts</li> <li>Fewer unplanned maintenance stops</li> <li>Higher productivity / lower operation costs</li> </ul>
Low porosity	WHY IS IT KEY FOR YOU? • Reduces contacts checks • Reduces absorption of contamination	<ul> <li>YOUR BENEFITS</li> <li>Fewer rejects</li> <li>Higher productivity / operating cost reduction</li> </ul>
Anti-oxidation treatment (C50 and C70)	WHY IS IT KEY FOR YOU? • Extends life of material • Improves wear properties	YOUR BENEFITS • Fewer insert changes • Reduces unplanned maintenance stops • Higher productivity

GRADE	POROSITY %	FLEXURAL STRENGTH MPa	COMPRESSIVE STRENGTH MPa	THERMAL CONDUCTIVITY W/m° C	MATERIAL	OXIDATION RESISTANCE*
C1	3	65	121	1	Moulded Composite	
C5	12	55	195	5	Isomoulded Carbon	
C6	12	90	240	4	Isomoulded Carbon	
C8	16	58	165	18	Isomoulded Carbon	
C15	9	45	98	85	Isomoulded Graphite	
C25	8	50	108	106	Isomoulded Graphite	
C50	8	55	119	106	Isomoulded Graphite	$\checkmark$
C55	7	65	134	105	Isomoulded Graphite	
C65	7	76	154	102	Isomoulded Graphite	
C70	8	77	215	80	Isomoulded Graphite	$\checkmark$
CM20	15	100	145	16	Carbon-Carbon Composite	
CM80	15	110	145	16	Carbon-Carbon Composite	$\checkmark$

### \* anti-oxidation treatment Sabana Traders LLC

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# 03 RIGHT MATERIAL & REACTIVITY YOUR PERFORMANCE

Mersen has developed an extensive global network to be able to serve our customers wherever they are, with the quality that they can expect for a market leader.

Mersen machine shop close to your plant



## QUICK DELIVERIES

we have the material on stock. You save time.



## EASY your local contact at Mersen speaks the same language as you.



### EFFICIENCY

Mersen also does the machining of your spares based on your requirement. It's direct, no third parties and who else better than Mersen knows how to machine our material?

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# CERBERITE<sup>®</sup> SOLUTIONS FOR THE GLASS CONTAINER MANUFACTURING PROCESS

	C1	C15	C25	C50	C55	C65	C70	CM20	CM80
TUBE DRIVE				$\checkmark$					
LOADING FUNNEL		$\checkmark$							
GOB DEFLECTOR			$\checkmark$	$\checkmark$					$\checkmark$
TOP PLATE INSERTS				$\checkmark$					
BLOW-HEAD DISCS			$\checkmark$	$\checkmark$					
TAKE-OUT TONG	$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		
DEAD-PLATE			$\checkmark$	$\checkmark$			$\checkmark$		
DEAD-PLATE GUIDE	$\checkmark$								
SWEEP-OUT	$\checkmark$							$\checkmark$	
CONVEYOR GUIDE	$\checkmark$							$\checkmark$	
TRANSFER MECHANISM	$\checkmark$	$\checkmark$						$\checkmark$	
HANGING GUIDE	$\checkmark$		$\checkmark$						
LEHR STACKER BAR								$\checkmark$	$\checkmark$

This table represents standard recommendations made by our experts for the glass container manufacturing process. This does not prevent an analysis of your specific process by our technicians to propose the right solutions for you

Sabana Traders LLC

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# GLOBAL EXPERT IN ELECTRICAL POWER AND ADVANCED MATERIALS

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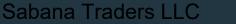
#### MERSEN LOCAL GLASS HANDLING EXPERTS ALSO IN OUR SITES IN:

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EMEA: Spain, Italy, Turkey, Switzerland, South-Africa

ASIA: Thailand, India, Australia

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